

# Reengineer Your Menu for Snap-Back!

## **Manage Your Menu Content**

- Focus on what you do best provide a consistent, quality product that your customers can count on.
- Evaluate and update your menu considering the 4P's of Menu Engineering:

#### **PROFITABILITY**

- Review current item costs and make pricing adjustments based on current market conditions.
- Identify areas where you can switch out ingredients to enhance profitability without compromising quality.

#### **POPULARITY**

- Feature your signature items what are you famous for?
- Review past history or competitive analysis for key offerings.

#### **PREPARATION**

- · Select items that require limited preparation and assembly.
- · Cross-train your kitchen staff for maximum efficiency.
- Review and reduce your inventory to minimize stand-alone items and excess stock.

### **PORTABILITY**

- Ensure your items package and travel well maintaining their quality and freshness.
- Invest in the proper carryout containers to maintain temperature and presentation to most closely mirror dine-in experience.

