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MARKET CORNER

Ingredients for your Success



Poultry

Labor is still constrained across the industry, but supply is improving on some items. Jumbo wings and tenders are at premium pricing and product is difficult to find. The breast market is lower, and supply of random sizes are more available. Portion control breast are steady with tight supplies due to labor.



Pork

Hog futures suggest the pork market will soften up over the next few weeks. Butts will see the largest movement next week as there is less interest from retail and supply levels begin to level off. Loins are holding steady next week also again due to retail interest being light. Ribs are also showing some signs of weakness, however, there is still strong demand..



Grains / Oil

Last week's soybean oil market was very volatile but averaged the week slightly lower. Canola moved in a likely fashion. Most of this is a result of a Supreme Court decision that may reduce the amount of biodiesel small refiners have to blend into diesel, which resulted in, at least a perceived supply, reducing the price.



Dairy

Both cheese markets decreased last week with ample milk supplies. Butter is down with decreased demand and good cream supplies. Eggs moved higher with increased demand outlook.



Seafood

Early Pollock season catch results yield small fish. Brown headless shrimp are in short supply until new season in July. Please accept species and size substitution. Imported Calamari suffered poor catches (down 60%) and the pandemic. Consider Domestic Calamari as substitutes.

Beef

Pricing corrections and inventories continue to build. Middle and thin meats(i.e. sirloin flap/tri-tips) are incurring the largest corrections, with larger drops in Select & No Roll. Grind & trim markets continue to be strong and are slowing the losses on insides and chucks, these 2 subprimals are often used for grinding. Expect a harvest slowdown with the 4th of July holiday upcoming.

Hot News

Vegetable Oils

There was a small decline, last week, for soybean oil futures, but cash value oil is still near record highs.

Seafood

Pasteurized crab meat is extremely short in supply with all suppliers on allocation until the supply situation improves. Warm Water lobsters are in limited supply. New season product is due to arrive in late July.

Produce

Large challenges continue with lack of consistent labor, and high freight costs in all segments of the business, making for challenges in the executions of the supply chain flow from harvest to shipping to receiving.

To learn more contact your local marketing associate. Market Corner Produce information reflects both US and Canadian markets. All other commodity information is based on US market data only.



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Asparagus-Alert

Market remains active with strong demand and lighter supplies, especially extra-large and jumbo sizes. Quality is fair to good.

Avocados

Mexico - Rain in Michoacán is limiting harvest. Sizing is heavy to 48ct and larger, with low supplies on 60's and smaller. #2 fruit is in tight supply. California - Size curve is favoring 48's and larger. Limited supply of 60's and smaller. Peru - Arrivals are beginning in modest amounts, with greater availability coming in the weeks to come. Size curve on Peruvian arrivals is heavy to larger sizes, 28/32/36, with arrivals expected into Mid-September.

Cauliflower and Broccoli

Broccoli and Cauliflower quality and condition is good currently with good supplies to meet all demand. Broccoli out of Mexico is challenged, but CA is good to help with all demand and supply needs.

Brussel Sprouts

Market is starting to improve with better supplies starting to be available to meet demand needs.

Carrots-Alert

Jumbo carrots remain short and limited in supply. Better sizing and availability not expected to be until the end of July.

Green Beans

Supplies light in the east and scattered in different areas. Market is active and quality good. West supplies are light to moderate with good demand, more will start in Fresno next week.

Grapes

Market mostly steady but could become active as the transition from Mexico and Southern California up to Arvin/Delano area starts to take place. Quality expected to be fair to good.

Lemons

Market is active as California lemons remain limited. Import volume will start to improve in the coming weeks and market could improve late July. California quality is fair, import quality is much stronger.

Oranges

Market mostly steady with a mix of navels and Valencia, however, smaller fruit remains tighter and as a result. The market could get more active.

Limes

The lime market is adjusting as large fruit becomes more plentiful. Small fruit will begin to become scarce as the current production cycle wraps up. Overall quality and shelf life will deteriorate as we get deeper into the summer months.

Mushrooms-Alert

Sporadic supply challenges remain all varieties of mushrooms. Lack of labor and low pick rates for some continue to hamper the industry. Freight challenges are continuing to grow with limited open carries and drivers for all needed lanes for deliveries. These issues are expected to last for the next several months.

Mixed Berries

The market on blueberries is a unique one, currently. Product is coming from multiple growing regions; however, the largest are of production out of the Pacific Northwest (OR, WA) has been impacted by very high heat their growing regions. Production out of this area is projected to be down 20-30% with growers still assessing the potential crop loss. Product out of other areas, MX, CA, MI is doing well, but overall has lower volumes for this time of year. For blackberry and raspberries, both fared well through the CA heat waves are in good supply.

Strawberries

Markets are mostly steady as demand has started to slow down and the ad time frames for the 4th of July holiday start to come to an end. Smaller size fruit is being seen following the higher heat from last week along with some riper deep red fruit and some bruising present in some cases

Leaf and Lettuce

Markets on all iceberg, romaine and leaf lettuces remains unsettled as demand patterns continue to be uncertain. Iceberg: Quality is being reported as fair to good. Leaf: remains good, large sizing that is easily trimmed down to a clean appearance, occasional wind damage, fringe burn, and rib blight. Romaine: remains mostly good, occasional seeder, and some wind damage reported.

Top Produce Items

Below are additional items on Alerts

Labor and Freight

Challenge continues with lack of labor, high freight costs, shortage of pallets, higher fuel cost, plastic shortages and corrugate shortages in all segments of the business, making for challenges in the executions of the supply chain flow from harvest to shipping to receiving.

Garlic

Very limited supplies are left on the remaining CA storage crop. Expect to see a continued decrease in domestic supply and suppliers look to alternative growing regions to meet all demand until mid July.

Shallots

Market has quickly become very active and limited in supplies on fresh shallots. Improvements not expected to be seen till July.

Tomato-Cherry and Grape

Grape and cherry markets remain on alert status due to lack of overall volume and strong demand

Cucumber

Light supplies out of both the east and west coast.