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MARKET CORNER

Ingredients for your Success



Poultry

Labor is still constrained across the industry, but supply is improving on some items. Jumbo wings and tenders are at premium pricing and product is difficult to find. The breast market is flat, and supply of random sizes are readily available. Portion control breast are steady but with tight supplies due to labor.



Pork

Hog futures are still showing weakness in the market. Bone-in and boneless butts are still trending down as domestic and export demand has softened up. Loins have leveled off and trading sideways as retail as pulled back on this cut. Spareribs are coming down more next week and backribs are relatively flat. Fresh bellies are seeing an increase going into next week.



Grains / Oil

Last week the grain futures market dropped a little which was in response to some very needed rains in some very dry areas. Those areas in the Northern part of the growing region are still not out of the woods, but the improved weather sure does help. At this point, corn is the most vulnerable due to the life cycle of corn.



Dairy

The cheese markets continue to increase week over week as supply tightens. The butter market decreased by \$0.043/lb week over week with ample supply. Jumbo, extra large, and large shell eggs increased week over week with increased demand.



Seafood

Calamari shortages are widespread due to poor catches and the COVID-19 pandemic. Harvest are down by 60% in 2020. Pollock catches yielding mostly small fish that prevent the processing into IQF fillets. Catfish plants seeing small increases in workers returning to the plants. Pasteurized crab meat is in extremely short supply.

Beef

Price reductions slowed and continues to be in correction mode. Chucks and rounds are having larger corrections than ribs and strips, with support of trim & grind market slowing and exports not pulling at same rates as prior. Thin meats: tri tips, ball tips, sirloin flap, chuck flap continue to show weakness in pricing. Grind and trim slowed in pricing and demand.

Hot News

Seafood

Seafood flow in Vietnam and Indonesia has been reported to be disrupted by the new wave of COVID-19 outbreak, seafood items such as shrimp and pangasius will be affected.

Certain sizes and forms of domestic shrimp are unavailable as the 2021 Louisiana catches look promising but still not enough to catch up with the strong demand. Shrimp demand is outpacing production.

Produce

Large challenges continue with lack of consistent labor, and high freight costs in all segments of the business, making for challenges in the executions of the supply chain flow from harvest to shipping to receiving.

To learn more contact your local marketing associate. Market Corner Produce information reflects both US and Canadian markets. All other commodity information is based on US market data only.



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Asparagus

Market is adjusting as supplies start to improve. Quality is reported as good to very good.

Avocados-Alert

Rain in Mexico over the past two weeks has started to take its toll. The Flora Loca crop in Mexico is not meeting US dry matter standards, and this is putting the US market in a tight position on small fruit. Demand exceeds supply on small fruit may be the reality for the next 2-to-3-weeks as we await the maturity of the Flora Loca Crop. The Southern regions of California are winding the season down and harvest is moving to the Northern regions. We expect to see lighter volume from CA into August and trickling in early September. Heat events in California may have an impact on next year's crop, although it is too soon to know the impact.

Cauliflower and Broccoli

Broccoli and Cauliflower quality and condition remains good out of CA; however, both are challenged out of Mexico at this time, shifting stronger demand to CA

Brussel Sprouts

Mexico's production has started to slow down with the majority of product now coming out of the coastal growing regions of CA.

Carrots-Alert

Jumbo carrots remain short and limited in supply. Better sizing and availability not expected to be seen now in late July. Some suppliers remain challenged with production of carrot sticks. Shorter supplies may be seen on this pack as a result.

Cilantro-Alert

Due to previous high temperatures in the growing regions, product growth has slowed down, and several quality issues are present. This has caused reduced yields to be available of good quality product to ship. Market will be limited and shorter in supply for the next 7-10 days.

Green Beans

Supplies light in the East, demand decent, quality good and market steady. Santa Maria and Fresno production light to moderate volume with good demand.

Grapes

Supplies are improving as the Central California region gets underway. Summer heat is slowing maturity as the vines go into survival mode and do not color up and produce sugar as fast as normal. Quality is good but keeping on the heat effect of future harvests.

Lemons

Supplies are light from California due to wind damage and light rainfall over the winter. Imports from Chile are arriving which is helping. Quality is fair from California with most being choice #2 grade. Prices are adjusting on fancy grade.

Oranges

Supplies are good on large sizes and light on small sizes. Quality is generally good, but the summer heat is softening the fruit. Both Navels and Valencia's are being shipped. Navels are expected to finish by late July. Prices are adjusting on fancy grade.

Limes

Global demand is very strong at this time, causing markets to be unsettled. Scattered rain showers will cause occasional styler and skin breakdown, seeing light green and scarring on medium sized fruit (150/175)

Mushrooms-Alert

Supply challenges remain on mushrooms. The overall demand is outpacing the available supply on mushrooms. Suppliers are feeling this will be the conditions for the rest of the year. Limited labor and freight challenges continue to hamper the industry.

Mixed Berries

Blueberries and blackberries are shorter this week in supply. Raspberries are still struggling with quality issues following the previous high temperatures.

Strawberries

The industry is nearing the end of the peak volume time for Salinas and Watsonville CA strawberries. The volumes have started to decrease and talks of moving to the southern CA districts have started. There should be fruit still available for 6-10 weeks, but the volumes will continue to decrease each week.

Leaf and Lettuce

Markets on all iceberg, romaine and leaf remains unsettled as demand patterns remain uncertain and some yields are dropping on iceberg and romaine.

Top Produce Items

Below are additional items on Alerts

Labor and Freight

Continuing into this week are loading issues due to lack of consistent labor. Driver shortages coupled with higher freight rates continue to be ongoing topics of concern across the produce industry as well as others.

Garlic

New CA garlic is expected by the end of the month. Product from other growing regions will continue to be used until this time. Appearance and aromatics may vary as global supply continues to fill CA's void

Shallots

Market remains very active and limited in supplies on fresh shallots. Relief not expected till September.

Tomato-Cherry and Grape

Grape and cherry markets remain on alert status due to lack of overall volume and strong demand. Campari tomato and medley tomatoes extremely limited supplies

Cucumber

Light supplies out of both the east and west coast. Long English cucumbers are short in supply as well.

Peppers- Chili and Bell- Short and limited on both coasts for chili/hot peppers, along with active market conditions on Red, Green and Yellow bell peppers.