



# MARKET WATCH

Published: October 7, 2021



*Ingredients for your Success*



## Poultry

The chicken market was lower across most complexes as we are approaching the traditionally slower part of the year.

- ▶ Wings were down and we are seeing increased availability on all sizes.
- ▶ Tenders were down and availability is increasing.



## Pork

Hams are continuing to gain strength as export demand is strong as well as preparation for holiday bookings.

- ▶ Bellies are also up with demand for bacon and demand for fresh bellies remains strong.
- ▶ Butts are coming down going into next week as October is normally a slow month for pork butts.



## Beef

The market has two very distinct "feels", close-in where prices are overall lower and out-front where prices are overall higher.

- ▶ Rounds & chucks appear to be garnering attention from retail and causing some price increases.
- ▶ Strips continue to trend lower.



## Dairy

The natural, mozzarella and processed cheese markets were up for the week with good demand. The butter markets are also up week over week as supplies tighten up. Shell Eggs are down with flat to down demand in foodservice and retail.



## Grains / Oil

With both palm oil and crude oil being higher last week, the soybean oil market moved quite a bit higher, closing in on the 60 cent per pound range again.

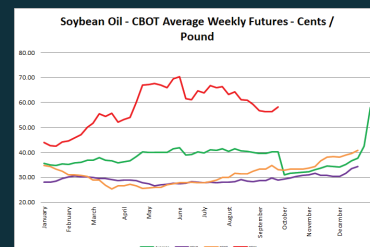
- ▶ The harvest is getting under way for beans and corn, and Canola is nearing completion. Beans and corn are looking better than expected, while Canola, as reported, is doing poorly.



## Seafood

- ▶ Domestic shrimp is in good supply despite the hurricane disruptions.
- ▶ Cod quotas are likely to be reduced.
- ▶ Warm water Portico brand lobster tails have arrived in the United States and are available at the Chicago, Raynham, and Vernon warehouses.

## Market Headlines



## Pasta

US Durum Wheat has been increasing and is up 75% since July 2021. Drought conditions in growing regions are causing increases too as global demand increases on pasta brought on by COVID.

## Seafood

Rising costs and inflation persist in most seafood categories as 85% of the seafood consumed in the U.S.A. is imported.

## Produce

The industry is starting to see more and more issues with capacity constraints on value-added and processed items. Suppliers are being faced with shortages on labor as well as the needed inputs (pallets, film, etc.)



# MARKET WATCH

*Ingredients for your Success*

## Asparagus

- ▶ Market remains firm with lower volume continuing from both Peru and Mexico. Quality is good.

## Avocado

- ▶ Mexico: Growers have been cutting back harvest due to market saturation from previous weeks. Fruit being harvested is a nice mix of 48-70, with little #2's present. Market remains strong on elevated on 40's and larger. California: Harvest is almost completed for the season. Very small amounts are still harvested and should be wrapped up for the year in 7-10 days.

## Brussel Sprouts

- ▶ Market continues to be strong with good demand. Insect pressure and sizing concerns remain, but harvest crews are doing a good job in working to minimize the issues being seen at pack out.

## Broccoli

- ▶ Broccoli will remain active out of CA and MX and is not expected to see relief until the transition is made to AZ in mid-November. Weather events, and quality issues have drastically reduced yields out of both areas.

## Bell Peppers

- ▶ Lighter supplies and strong markets remain on both the East and West coasts for green, red and yellow bell peppers. Relief expected in the next 7-10 days, weather permitting.

## Cabbage

- ▶ Very strong markets and good demand continue to be seen off the west coast. Yields are considerably down on both green and red cabbage on the west coast. Other regional growing areas are being looked at to fill in and help with needed product to meet all demand needs.

## Carrots

- ▶ Demand continues to outpace supply and capacity of school-sized packs, and larger bulk size supply remains challenged.

## Cauliflower

- ▶ Market is active this week as demand has increased and yields have once again started to drop. Quality and Condition are both fair to mostly good.

## Snow & Snap Peas

- ▶ Short and limited supplies on both coasts for the next few weeks.

## Green Beans

- ▶ Beans supply a little better in the East with markets adjusting. Less beans planted overall due to wet conditions at time of planting. Unless demand decreases supply could remain short. West, in gap, supplies remain extremely tight out of California for 2-3 more weeks.

## Citrus

- ▶ Lemons- Supplies have improved as ships have off loaded recently and increased volume from California new crop.
- ▶ Oranges- Supplies of California Valencia's are very limited on 88 and smaller sizes.
- ▶ Limes- No issues with supply. Increased volume on 175's and larger, good volume on 200's and smaller.
- ▶ Mandarins- Supplies of mandarins are very limited currently due to a back log of unloading ships at the port. All mandarins are imported during the summer months. Domestic supplies will not be available until November.

## Garlic

- ▶ Strong markets are being seen now on garlic. For the past month, the garlic market has slowly been getting more active. There is presently a significant void of Chinese garlic thus putting more demand on product from CA. Expect to see active markets for the foreseeable future.

## Corn

- ▶ Supplies are very tight coming out of Georgia. Many growers are experiencing percentage corn, small ears. There has been rain and cool weather inhibiting quality output. Market is strong currently it remains to be seen for how long these issues last. West, corn supplies are basically non-existent and do not see any relief insight until the desert starts in the coming weeks.

## Mushrooms

- ▶ Demand continues to be strong with limited supplies across all varieties, active markets to remain for the foreseeable future.

## Processed Celery & Onions

- ▶ Capacity issues on both demand outpacing available supply and production availability.

## PRODUCE MARKET Updates

### Honeydew **ALERT!**

Honeydews are in a demand exceeds supply scenario on larger sizes. Relief expected around mid-October.

### Mixed Berries **ALERT!**

**Raspberries:** Stronger markets continue due to supply challenges out of growing regions due to weather issues.

**Blackberries:** Stronger markets continue as the season out of CA continues to decline and Mexico is not fully ramped up with enough volume to meet all demand.

**Blueberries:** Active markets remain as challenges getting product off of containers remains an issue.

### Strawberries **ALERT!**

Some growers leaving blocks behind and will be getting ready to prep ground to plant by the end of the month. Chance of rain by Friday could create more of a concern on the crop that is left in the Salinas and Watsonville regions

### Iceberg, Romaine, and Leaf Lettuces **ALERT!**

Market on green and red leaf are mostly steady, but on romaine and iceberg, the markets are stronger this week due to reduced yields. Markets are expected to be unsettled over the next month as we start the annual fall transition from CA to AZ.