



MARKET WATCH

Published: November 5, 2021



Ingredients for your Success



Poultry

Bird growing weather has been great across most of the country allowing the birds to come in heavy.

- ▶ Whole birds were slightly up this week and continue to have relatively stable pricing.
- ▶ The breast market was flat across all sizes as demand has improved over the previous few weeks.



Beef

The market rebound was tempered on some cuts due to talk of large harvest. The week did garner overall better pricing, as buyers looked to shore-up inventory levels.

- ▶ CAB inventory continues to tighten due cattle not meeting specs; therefore, tenders, strips, and finally rib eyes pricing appear to be climbing.
- ▶ End cuts, chucks, and rounds, continue to firm in price.



Grains / Oil

- ▶ Soybean oil moved lower last week as oil stocks are building according to the USDA.
- ▶ Canola values continue trend higher with poor production.
- ▶ Palm oil markets are higher with increased demand and poor production.
- ▶ The higher palm is causing coconut oil to increase, too.



Pork

- ▶ Pork Butts are trading sideways this week, following the normal seasonal trends.
- ▶ Loins are following suit with butts and coming down.
- ▶ Spareribs continue to dip. Expect markets to swing sideways for the next few weeks.
- ▶ Belly prices fell sharply with increased supply.



Dairy

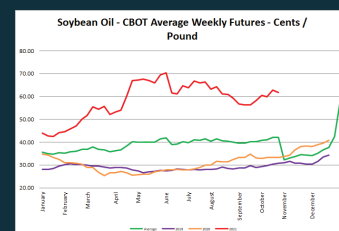
- ▶ The natural and mozzarella cheese markets are down while the processed cheese markets are up for the week with stronger demand and stronger production.
 - ▶ The butter market is up with lower inventories.
- The shell egg market is down with fair demand.



Seafood

- ▶ The North Atlantic Lobster big tails (6-7oz and larger) are on allocation and will be until at least December when Nova Scotia season starts.
- ▶ Domestic shrimp is in good supply especially on whites and peeled shrimp. Most sizes of shrimp are available in the Sysco Portico brand again.

Market Headlines



Beef

Foodservice is not alone in continued supply chain issues or concerns. Retail chains are updating operations to navigate persistent product shortages, expanding storage space and curbing discounts to ensure supply.

Seafood

The Alaska snow crab quota has been cut 88% after a population decline in the Bering Sea in the initial test fishery in the summer.

Produce

Markets remain in a volatile state. Iceberg is at historical levels on pricing due to lack of needed volume to meet demand. Romaine is also very active along with cantaloupes, strawberries, mushrooms and garlic.



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Asparagus

- Market steady with good supplies on both coasts. Markets are expected to get more active as we approach the US Thanksgiving holiday. Quality is good.

Avocado

- Hurricane Rick limited harvesting last week and Día de Muertos is limiting production at the start of this week. Supplies should start to increase by the end of the week. Sizing is heavy to 60s and smaller causing higher pricing on 48s and larger. Mexico is the main source of supply now as Peru, Colombia and Chile are very limited in supply.

Broccoli, Broccolini and Cauliflower- **Alert**

- Broccoli, Broccolini and Cauliflower remain unsettled out of CA and MX. Relief is not expected until mid-November. Weather events, and quality issues have drastically reduced yields out of both areas.

Bell Peppers -**Alert**

- Lighter supplies and strong markets remain on both the east and west coasts for the next 7-10 days.

Cabbage - **Alert**

- Strong markets and good demand remains out on the west coast. Yields remain down on both green and red cabbage.

Carrots - **Alert**

- Demand continues to outpace supply/ capacity of school-sized packs, and larger bulk size supply remains challenged. Stronger and more active markets to be seen.

Celery Value-Added - **Alert**

- Value Added celery(diced, sticks) is under and demand exceed supply situation due to capacity constraints. Commodity celery is now active as less overall supply is available.

Corn - **Alert**

- Very light supplies coupled with strong demand on both the East and West coasts.

Cantaloupes - **Alert**

- Cantaloupe supplies are extremely limited. Arizona (Yuma District), crop has been devastated by virus (white fly) causing growers to get only 30% to 40 % of their crop harvested and some growers experiencing complete crop failure.

Green Beans

- Georgia supplies are still available, though yields are light. The Florida season has started, and markets seems to be holding steady due to light yields throughout GA and FL regions. California supplies are still limited. Mexico has started in a small way and look to increase in the coming weeks. Desert anticipated to start late week.

Citrus

- Lemons- Good volume and quality continue to improve on the new crop Chilean supplies will wind down in the next 3 weeks.
- Oranges- Supplies of 113 and 138 count oranges are short and market is more active this week as the Valencia season finishes.
- Limes- Limited harvesting this week due to a short week in Mexico with minimal harvesting. Suppliers prepared for it and will not see any disruption.

Garlic - **Alert**

- Strong markets are being seen now on garlic. For the past month, the garlic market has slowly been getting more active. There is presently a significant void of Chinese garlic thus putting more demand on product from CA. Expect to see active markets for the foreseeable future.

Mushrooms

- There is not enough supply to meet current demand needs for all mushrooms varieties. Volume is 30-40% short of what is needed to meet demand. Lack of labor, transportation issues, lack of peat moss, fruit fly infestation and green mold issues are plaguing the industry. Conditions will remain through 2022.

Mixed Berries

- Better supplies being seen on raspberries and blackberries as Mexico continues to ramp up their production. Blueberries for some remain challenged as port congestion and offloading continues to be an issue.

Strawberries

- The past weeks rain event in California took its toll on strawberries. The Northern CA growing region has ended, and Southern CA was damaged and delayed due to the rain fall. Bulk of the production is now coming from Mexico. Supplies will low for the next 2-3 weeks

Tomatoes

- Volume both east and west remains light and markets will continue to be active on all varieties.

PRODUCE MARKET Updates

Onions **ALERT!**

Super colossal and Colossal yellow are very tight with potential subbing. Red onions both sizes are tight as well.

Snow & Snap Peas **ALERT!**

Short and limited supplies on both coasts for the next few weeks.

Processed Onions - **ALERT!**

Capacity issues on both demand outpacing available supply and production availability impacting diced, sliced and whole peeled packs.

Iceberg, Romaine, and Leaf Lettuces **ALERT**

Markets remain extremely active on all leaf, romaine and iceberg as the yields continue to decline as we near the end of the season out of the Salinas Valley. Commodity and Value-added packs are both impacted. Product out of Mexico continues to be challenged due to rain events

Dry, Warm Vegetable Items **ALERT**

Items active this week- chili peppers, eggplant. All are limited in supply and expected to see active market conditions for the next 2 weeks.