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MARKET WATCH



Ingredients for your Success



Poultry

Weather and COVID are effecting overall fresh chicken production this week.

- ▶ Wings are more available on all sizes.
- ▶ Tenders availability is tightening.
- ▶ Portion control breast have strong demand and have tight supplies.



Beef

Packers are showing improved production week-over-week. Unfortunately, winter storms hitting the NE and forecast for the mid-west later this week, transportation and foodservice demand continue to be volatile.

- ▶ Ribs and tender demand are steady, at best.
- ▶ Look for tenders to slide due to under performing foodservice demand.
- ▶ Strips, top butts, and short loins are increasing in demand.



Grains / Oil

- ▶ Much higher soybean oil market last week due to crude oil, and palm moving higher.
- ▶ Crude is much higher due to tensions in the Black Sea region between Russia and Ukraine. Also, there is some more dryness in South America.
- ▶ Canola is moving higher along with soybean oil.



Pork

- ▶ Butts are gaining strength again after a market reset and strong buying has come into play.
- ▶ Loins as well are seeing increased demand causing Bellies are continuing on an upwards trend as availability is tight.
- ▶ Hams are coming down again but are expected to go back up with increased labor challenges.
- ▶ Trimmings remain firm.



Dairy

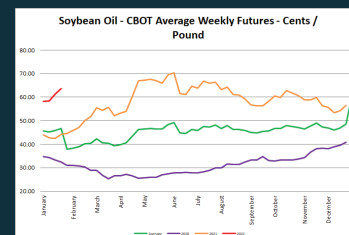
- ▶ The block, barrel and butter markets are down for the week while the cream and eggs markets are up due to continued bad weather across the country causing a shift from retail to foodservice.



Seafood

- ▶ Shrimp supply has stabilized compared to the other seafood species.
- ▶ Fishing is underway for cod and pollock in Alaska although the catch rates are behind last year's harvest.
- ▶ The Keta salmon fishery came in way below the forecast expectations.

Market Headlines



Beef

Cow packers were quick to point out that the availability of cows was tighter than expected. This is the source for many grinders and patty makers for 90% lean trimmings causing higher grind prices.

Seafood

The new Mahi-mahi fishing season is ending in a few weeks in South America. The 2021/22 catches are dismal and below average, resulting in higher raw material costs with reduced landings.

Soybean Oil

There has been a 15% increase in soybean oil since one month ago. This is driving Canola and palm higher, too.



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Asparagus

- ▶ Market is active. Peru volume is declining, and Mexico will be the primary source. Volume is improving from Mexico.

Avocado - Alert

- ▶ Small fruit is seeing better demand due to a decent domestic market in Mexico. California is packing in light numbers and will increase production each week. Do not expect to see any kind of significant volumes until after the Super Bowl. Colombia is arriving to the east coast. Stronger market activity as demand picks up for the Superbowl.

Broccoli & Baby Broccoli

- ▶ Supplies out of Mexico are challenged this week. Improved supplies out of AZ and CA should be sufficient to cover all demand needs.

Brussels Sprouts - Alert

- ▶ Supplies are finally starting to see improvement out of Mexico. Markets are adjusting and over the next few weeks we should see the pipeline start to fill back up for the supply chain.

Carrots - Alert

- ▶ Carrot suppliers remain at max capacity on their snack pack carrots. Market will be shorter and limited in supply as a result. Jumbo carrots are very limited out on the west coast. Better supplies available out of GA. Expect very active carrot markets for the month of Feb.

Celery Value-Added - Alert

- ▶ Value-Added - Processed (sticks, diced) celery is under and demand exceed supply situation due to capacity constraints. Commodity supplies are doing better out of CA, AZ, and MX.

Corn - Alert

- ▶ Florida market extremely elevated due to frost and freeze damage. Growers are assessing fields to evaluate the damage. It may take a few days to see the effects of the cold. Mexico production light to moderate and prices have increased because of the Florida freeze. Expect demand to exceed supplies.

Green Onions

- ▶ Continued improvement continues to be seen. Full market relief is not expected until till the middle of February.

Green Beans

- ▶ Florida market is extremely elevated due to frost and freeze damage; expect very few beans in Florida the next 50-60 days. Mexico supplies are light to moderate, and prices have jumped up because of the Florida freeze. Expect demand to exceed supplies.

Citrus

- ▶ Lemons: Demand is steady with good availability on all sizes.
- ▶ Oranges: Sizing is lighter on 88, 113 and 138 counts and will continue to lighten through the season.
- ▶ Lime: Demand has decreased causing an elevated amount of fruit over the last 7 days. That volume has caused a temporary stop to what appeared to be a market headed much higher. Still, expectation is February will be active and short

Mushrooms - Alert

- ▶ Demand continues to outpace available supply on all mushrooms. Supplies remain challenged and the lack of available peat moss for production needs continues to be a major concern. Improvements not expected for the foreseeable future.

Onions - Alert

- ▶ Market continues to strengthen on short supplies, in particular all red onions. Some yellow onions are starting to cross from Mexico, but red onions are still 10 - 14 days out. Value-Added/Processed Onions are in a demand exceeds supply situation and all are being held to averages due to capacity issues coupled with supply concerns based on sizing issues of raw product. This would apply to whole peeled, diced, sliced and slab processed yellow and red onions.

Strawberries - Alert

- ▶ Production out of Florida continues to be challenged due to colder weather patterns. Out of MX and CA better supplies are being seen. The next 2 weeks will be a very high demand time for both the Superbowl and Valentines Day. Stem production is still expected to be limited and advanced ordering is recommended.

Squash

- ▶ Active markets on both east and west coast on zucchini. Yellow squash is also limited.

PRODUCE MARKET Updates

Hot House

Cucumber sizing is heavy to Small/Medium, limited on Large. Campari tomatoes short in supply.

Grapes

Import arrivals from Peru and Chile, have been very light due to logistical delays shipping and off-loading. Most all fruit is coming into the east coast with little fruit hitting the west coast. We are expecting improved supplies by the end of the month.

Peppers, Chilies - East

Florida hot pepper supply lighter due to cold weather, quality good and demand strong. Growers need time to assess damage. Mexico production steady supplies with stronger demand on Serrano.

Peppers Green Yellow, Red-East

Florida pepper supply to remain low this week due to this past weekend's freeze affecting the Immokalee region. Growers need time to assess damage. Mexico has good supplies for the next few weeks; demand has increased significantly due to the Florida freeze. Expect sufficient volume to supplement where necessary.