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# MARKET WATCH



*Ingredients for your Success*



## Poultry

► Product availability is good and excess supply has hit the market. Wings in all sizes are readily available and prices were down again this week. Wings are fast approaching a 10-year low in pricing and supplies are ample. Tenders availability is very tight with high prices. The random breast market dropped this week.



## Beef

► As this week transpires, market tones are steady with buyers' interest focused in the months ahead. Ribs continue to show a steady tone, while strips continue to show firm demand and pricing. Tenders appear to be ample in supply and are seeing cost pushed down. End cuts continue to attract interest as retail looks for lower prices for clods, chuck rolls, flats, and eyes.



## Grains / Oil

► Soybean oil futures closed a little lower last week with lower crude oil, lower palm oil, and some good rains over a large portion of the growing region. Weather in Canada has been close to ideal for Canola and the crop scores are improving moving seed and oil prices lower.



## Pork

► Butts dipped slightly for next week, demand has somewhat tapered off. Loin also fell off for next week Ribs continue their downwards trend, supply has increased, and demand has slowed. Bellies however continue to rise as fresh bellies and demand for bacon remains strong. Hams are seeing increased demand due to fall ham bookings beginning.



## Dairy

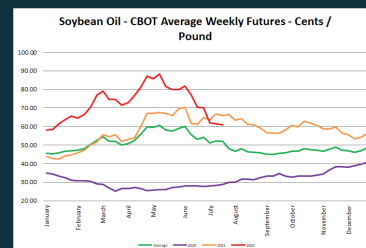
► Both cheese markets were lower despite milk production being lower. Class III milk, however, is available for cheese production. Butter markets fell slightly last week with demand being steady. Shell eggs continued higher with strong foodservice demand and flat retail demand.



## Seafood

► Frozen tuna inventory improves providing opportunities for growth. Single frozen cod sales slow as customers look for alternative white fish. Domestic brown shrimp is in season. The forecast is calling for a good harvest, similar to the white season. Landings are heavy all around for domestic shrimp.

## Market Headlines



### Beef

PRIME and CAB PRIME graded product continues to be very difficult to find; please make sure to open with a lead time of three to four weeks MINIMUM and large quantities and contracts are not likely.

### Turkey

Avian Influenza is having its worst outbreak since 2015. 5.5 million Turkeys have been lost Making up 2.5% of the US Turkey population. Supply is extremely constrained with suppliers output reduced by 20-33%.

### Chicken

Chicken wings are nearing a 1-year low for pricing and are readily available in all sizes.



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## Asparagus

- Market is active. Peru is dealing with cooler weather and some port delays. Central MX is hot and dry, with Baja winding down affecting supply.

## Avocado - Alert

- Mexico continues to try to control the volume of their fruit as they continue to have competition with product from Peru and Columbia. CA harvest continues to decline and is expected to be finished by the end of August.

## Bananas - Alert

- Supplies are still impacted from Guatemala due to tropical storm damage to the crop and transportation infrastructure. Supplies are lighter and demand is very good.

## Cabbage - Green & Red - Alert

- Out of Mexico and CA, green and red cabbage continue in limited in supply with active markets. Expect to see continued market volatility for the next 6 weeks.

## Corn - Alert

- Growing regions for corn are shifting to the Midwest, mid-Atlantic and northeast. Supplies remain very tight. Colorado has started and supplies out of California have been sporadic.

## Broccoli & Cauliflower

- Active markets with less overall available supply this week on broccoli. On cauliflower sizing is limited on 9ct and 16ct but in better supply on 12ct.

## Blueberries - Alert

- Limited supplies continue to be reported. The market remains active this week as projected supplies are not keeping up with current demand.

## Cilantro and It Parsley - Alert

- Stronger to active markets this week on all parsley and cilantro. Domestic supplies have been impacted by previous high heat in the growing regions. Limited supplies are being reported on cilantro and It Parsley.

## Pineapple - Alert

- Demand is strong on lighter supplies due to typical lighter summer growth cycles. Growth has also been hindered by heavier than normal rainfall in Costa Rica. Sizing is very light on 5-6 count with some substitutions to 7 ct taking place.

## Citrus - Alert

- Lemons: Market is stronger on fancy but steady on choice grade. California is heavy to small choice grade with lighter volume on large sizes and fancy grade. Fancy and some choice grade Imports from Argentina and Chile are coming into the East and West Coast at higher prices.
- Oranges: Market is very strong. California Valencia's are peaking on 88/72. Supplies are light and growers are limiting packing. Fancy grade Imports from Chile are arriving which is helping but demand still exceeds supplies on California Valencia's.
- Lime: Lower volume on good quality fruit expected into this week, utilization is down 30-40% due to stage of crop and recent weather conditions; rain expected to continue for the next 2-3 weeks, there will be a gap of good quality supply from old crop to new crop in Mid- August.

## Leaf, Iceberg, Romaine

- Markets are steady this week with quiet Steady markets on romaine, green and red leaf. On iceberg is more active this week. Many suppliers seeing issues with INSV again. Supplies industry wide are lighter.

## Eggplant - Alert

- For the east coast, the supplies have improved on eggplant, however, out west, there are limited supplies with active markets due to less supply available and fewer plantings made for this season.

## Peppers - Green, Red, Yellow & Chili - Alert

- Markets active on all types of fresh chili peppers as well as all red and gold bell peppers. Expect active markets for the next few weeks.

## Onions - Alert

- Supplies in New Mexico and California continue to down trend. Wet weather in New Mexico has led to harvest delays and some crops are being left in the field. New Crop in WA should start about the second week of August with Idaho/Oregon the following week.

## Fingerling Potatoes - Alert

- Market continues to short with limited supplies for the 4-5 weeks.

## PRODUCE MARKET Updates

### Russet Potatoes

The industry is facing shortages due to suppliers having reduced volume caused by the previous heat events that took place last June. The storage crop is currently coming to an end with significantly less volume that is needed to meet all demand.

Relief is not expected until mid-August when out the new crop out of Washington starts with Idaho to follow. Supply situation continues to be dire, and market continues to climb. Demand is exceeding supplies in all regions.

### Tomatoes

Active markets continue on both cherries, grapes, and romas. Round market remains stable both east and west.