



Published: June 16, 2023

MARKET WATCH



Ingredients for your Success



Poultry

▶ Jumbo and medium breasts are well supplied. Tenders continue to be very tight in the marketplace. Whole birds continue to see solid demand. Wings of all sizes are steady but demand continues to grow. Dark meat is continuing to see strong pull with good demand on thighs and legs.



Beef

▶ Packers are leveraged; limited harvest size has constricted supply. Although cattle costs have left packers only one option, they must continue to get more for their boxes. Rib, strips, and tenders continue limited w/ upcoming holiday. End cuts continue garnering buyers' interest, as demand for value cuts continues. Thin meats continue higher. Grinds are erratic.



Grains / Oil

▶ Skyrocketing soybean oil futures last week due to poor crop score, compared to 5-year average, and increased usage of refined soybean oil for biofuels. This helped push Canola higher, but decreased demand and solid stocks for palm, kept that market only slightly higher.



Pork

▶ Butts unexpectedly moved higher for next week. Harvest number are down and driving many of the primal markets up. Ribs are down slightly and may trade sideways through the week. Loins are also coming down as retail demand has tapered off. Bellies are holding relatively strong, as well as trimmings.



Dairy

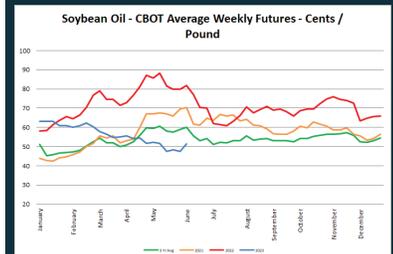
▶ Shell Egg markets are flat but increasing in California. Cheese markets are up this week, but bearish tones exist. Butter markets fell this week with strong supply and weak exports. Cream supplies are good but cream pricing is moving a little higher.



Seafood

▶ With the snow crab fishing season winding down, it does not appear the entire quota will be harvested. Prices are climbing. Domestic shrimp season is underway, but landings have been below expectations, but prices are lower.

Market Headlines



Beef

The overall beef market is red hot, as the Choice cut out has seen a 13% increase in the past 3 weeks. Brisket and ribs are up approximately 19%.

Seafood

Hot and dry weather are pushing crop scores lower for soybeans, lifting soybean oil prices 10% higher.



MARKET WATCH

Ingredients for your Success

Asparagus

- ▶ Market is higher with weather impacting supply from Peru and local domestic regions winding down. This will pressure Central Mexico supplies to keep up with the demand.

Avocado

- ▶ Prices are up, and volume is down, as the start of the "New Crop" from Mexico has been delayed.

Cabbage - Green & Red

- ▶ Market high on short volume of red cabbage and demand exceeds supplies. Green supplies are better, and market is steady.

Cauliflower

- ▶ Steady supplies this week and the next. Market a little softer.

Celery - Alert

- ▶ Market is active and still high. Oxnard numbers will continue to dwindle, and Salinas production is slow to ramp up, expect market to be unstable until Salinas settles into good production.

Cilantro & Parsley

- ▶ Cilantro supplies are light and anticipating lower production over the next 2-3 weeks. Steady market on Parsley, some suppliers showing light seeder, but quality and supply still reported as good.

Citrus

- ▶ **Lemons** – Central Valley is wrapping up for the season. The Central Coast region is the main source of supply until imports arrive in early July. Market active, small sizes continue to be extremely tight.
- ▶ **Oranges** – Navels wrapping up by end of June, and full transition to Valencia's expected at that time. Navels peaking 72/88 grading heavier to choice.
- ▶ **Limes**— No issues with supply and market is stable on lower demand. The exception is growers are still very limited on volume of 110/150's due to the old crop nearing the end. New crop expected mid July.

Grapes

- ▶ Good supplies of Red Seedless in Nogales this week. Greens on the other hand will be on the tighter side along with Black Seedless. Should see increased volumes of Reds by the end of the week resulting in a soft market.

Lettuce & Romaine- Alert

- ▶ Both lettuce and Romaine supplies remain strong, and the market is holding steady.

Honeydews

- ▶ Supplies are off alert but are still very tight, it is projected that supplies will increase next week.

Peppers

- ▶ West - Green supply is good and color is limited with districts finishing and cooler weather slowing production. Market is up. East – Green supply plentiful on #1 sizes, off grades not as plentiful, quality good and market is low. Red and yellow pepper short supply.

Pineapple

- ▶ Volume will start to decline for several weeks now coming off the peak. Supplies will remain tight for several weeks. There have been delays to the west coast due to high ocean swells at the port of Caldera on the Pacific side.

Potatoes - Alert

- ▶ Supplies are very light at 40-50 ct and moderate at 60 - 70 ct. 80's and smaller are seeing better volume. Quality remains good with steady pricing.

Onions

- ▶ Market is active as we settle into the main two growing areas for the summer. Size profile remains smaller than normal. Quality is excellent in both locations. California and New Mexico.

Tomatoes

- ▶ Round market remains steady on XL/LG fruit, but small round fruit markets are strengthening due to declining volume. Roma markets are also strengthening due to reduced availability east and west. Grape and cherry markets remain stable.

PRODUCE MARKET Updates

Brussels Sprouts

Supplies continue to be light, and demand exceeds current production on value added and bulk Sprouts. Expecting lighter numbers through the month.

Green Beans

Central California has begun in a slow way. Volume remains light, pricing slightly lower. Expect a least a week for supplies to fill the pipeline. East – Supplies are good, demand is weak, quality is good and market low.

Corn

East – Georgia corn supplies are very tight going into the next 2-3 weeks with demand exceeding supplies. In the West good demand on moderate supplies, market is lower.