

# Market CORNER

Ingredients For Your Success!





# **Poultry**

Breasts of all sizes are seeing increased demand in the market. Jumbo and medium breasts are garnering the highest increase in demand. Tenders demand has been steady. Wings are seeing increases in demand as we are in wing season. Thigh meat demand is picking up. Whole birds stayed mostly balanced.



#### **Pork**

Ham market rebounded after resolution to tariffs. Bellies continue to climb with limited cold storage reported. Trim is steady, slight climb in 72's, moderate interest is reported & tighter supply could be coming. Loins are now steady & back to normal market price levels. Ribs are steady, spareribs are up as retail features continue to be strong.



#### **Beef**

The cutbacks announced last week by the packers. The cutbacks were due to several weeks of continued increase in the live as well as slackening demand. The live market finally did trade lower. The cutout continues to weaken. Due to strong inventory volumes, it will take at least another week of cleanup to shift the marketplace overall. Outside cuts continue to trade lower this week.



# **Dairy**

Shell egg markets are up this week and California eggs are flat except for mediums which are up. Bird flu continues to take a significant toll on production, with more than 46 million layers and pullets lost to the virus since mid-October. The Block & Barrel are up. Butter is down.



#### **Grains / Oil**

The soybean oil futures market had a large selloff early last week as Canadian tariffs were halted temporarily. But by week's end, the market had bounced back. There are many market characteristics helping to support soybean oil. Dry Argentinian weather, palm moving higher, and the looming tariffs for Canola.

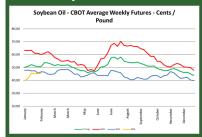


#### Seafood

Scallop, Lobster, and Groundfish markets are continuing to firm up going into the new year. We expect the trend to continue going in to summer. The tariffs on Mexico, Canada were postponed 30 days but the tariffs on China are in effect.



# **Soy Bean Oil**



### Beef

The cutout will continue to soften this week. Most of the decreases come from the outside cuts and 50% trim. Upper 2/3 light ribs, strips, hanging tenders and peeled outside skirts continue to be in tight supply.



# Market CORNER



# **Asparagus**

Great growing weather in Mexico has increased volume and pricing reflects. Peru continues to close fields and will not be in play until late March, early April. Mexican quality is excellent.

#### **Avocado**

Mexico supplies are tight, quality is fair to good, demand is good, and the market is increasing. Slower production and stronger demand is rapidly driving the market up. Limited supplies on 48's and larger. California supplies tight, quality and demand is good, and the market is increasing. Limited harvesting expected due to rain.

# **Bell Peppers**

East - Green supplies are plentiful, quality excellent, demand fair to good, market steady. Red are in good supply, quality is excellent, demand is good, and the market is increasing. Yellow supplies steady, quality good, market is increasing. West - Steady production with good quality, better availability on color peppers.

#### **Broccoli**

Market is softer as supplies begin to improve with warmer temps . Quality is reported as fair to good.

#### **Cauliflower**

Market is a bit softer as supplies begin to improve with warmer temps in the desert. Quality is reported as good.

# **Celery**

Market mostly steady with good supplies and demand. Quality is reported as good.

# **Cilantro/Parsley**

Market is steady on Cilantro and parsley with moderate to good demand. Supplies are lighter for both from the recent cold weather, but most growers are keeping up with demand. Quality reported as fair for cilantro and fair to good on the parsleys.

# **Grapes**

Good supplies and quality in the East and the West. Expected to remain steady for the next several weeks.

### **Citrus**

Lemons- Supplies are good, quality is excellent, demand is good, and the market remains mostly steady. D3 has a month to go and D1 just starting and peaking on 140, 115, and 165s.

Oranges- Supplies are good, quality is excellent, demand is good, and the market is steady. Peaking 72s, 88s and 56s.

Limes - Supplies are steady, quality is fair to good, demand is fair to good, and the market is steady.

## **Lettuce Iceberg**

The market is a bit lower as we start to move past the impact from the colder weather which was impacting yields. Quality is reported as good.

#### **Lettuce Romaine**

The market is softer, with ok supplies expected into next week on Romaine. Hearts steady currently. Quality is reported as fair to good on both.

#### **Onions**

Supplies are good and are expected to hold through spring. Whites are lighter in supply this season. Demand has slowed on all colors. Quality has been good, with good sizing. Prices are lower on all colors.

#### **Potatoes- Russets**

Supplies are good and look to be so through the season. Sizing is heavy to large with most growers being lighter on small sizes. Quality is good. Markets are holding steady.

# Squash

East - Supplies are good, quality is good, demand is good, and the market is decreasing on yellow and steady on zucchini. West - Surplus volume of zucchini. Yellow supply meeting demand, and markets are steady.

#### **Tomatoes**

Round, roma, grape, & cherry markets remain stable with good availability and quality both east and west. Quality is good on all varieties.

# PRODUCE MARKET *Updates*

# **Strawberries**

Supplies are lighter from California due to rain and cold temps. Florida and Mexico due to crops cycling down and border delays. Quality is good except CA post rain this weekend. Markets are higher.

#### Bananas

Supplies are light but demand is getting covered. Some riping bananas are behind and shipping greener fruit. 150 Ct petites are limited from some.

# Pineapple

Supplies are tight, quality is fair to good, demand is strong, and the market is increasing. Expect supplies to remain limited for at least the next 6 weeks.