

# Market CORNER

Ingredients For Your Success!





## **Poultry**

are seeing availability across the industry. Breasts of all sizes are starting to steady out. Tenders demand has increased due to breast prices. Wings are readily available and the best value in chicken. Thigh and leg meat has been seeing heavy demand and tight supplies.



#### **Pork**

Hams are steady with some market strength. Bellies are back up and now volatile again. Trim is strong with both 42's & 72's showing a slight rebound in market. Backribs show increases while spares and St. Louis have softened. Loins are unsettled domestic demand is weak, however exports have strengthened. Butts held steady.



#### Beef

Both buyers and packers are locked in a game of anticipation. Packers continue to reiterate higher cattle cost, limited supplies, and upcoming demand for the grilling season ahead. However, overall demand remains lackluster. Ribs and loins are steady. Tenderloins are high. End cuts are also steady. Grinds are firm.



## **Dairy**

Shell egg markets are flat and California eggs are down. The Block & Barrel are up. Milk availability is growing in US as spring is peak milk production time. Butter is up. There is still more than enough cream available and there is export interest.



#### **Grains / Oil**

The soybean oil market moved over \$.50 last week before falling slightly. Market direction for the week was higher. Fund traders have become bullish for soybean oil. Waiting on EPA data on biofuel mandates. Canola moved higher. Palm moved lower and is now discounted to soy.

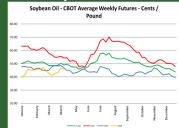


#### Seafood

Multiple seasons in the shellfish category are coming in season: Lobster, Scallops, and Snow Crab. There are hopes of increased inventory to alleviate some pricing increases.



## **Soy Bean Oil**



## Oils

Sizeable increase for soybean oil and Canola this week. Palm is moving lower.

#### Beef

Middle meats and grind items are higher than in 2024, there are concerns over consumer purchasing power in the peak demand periods. Higher cattle prices and low inventories are sparking fears that beef prices may rise.



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## **Asparagus**

Volume from Mexico remains very low but is offset with local and improved Peruvian production. Markets are about steady as is demand. Anticipation is for markets to soften in next two weeks.

### **Avocado**

Mexico -Inventories remain elevated in anticipation of strong Cinco holiday demand which will keep the market steady for this week. There are reports of some growers holding back harvest, but don't anticipate prices increasing beyond current levels - mostly staying stable.

## **Bell Peppers**

East - Green supplies are good. quality is good, demand is strong, and the market is increasing. Red and yellow supplies steady, quality good and the market is increasing. West -quality out of Mexico is declining as fields finish. California production is ramping up. Markets for all varieties is down slightly.

#### Broccoli

Market higher as production has slowed due to cooler weather, supplies look ok into next week and should keep up with demand. Quality is good.

#### Cauliflower

Market is mostly steady with good supplies and steady demand. Quality is good.

## **Cilantro/Parsley**

Market on Cilantro is lower on fair demand, and parsley is steady with moderate to good demand. Quality reported as good on both.

## **Grapes**

The market for both red and green is active and remains elevated. Quality continues to be fair as imports wind down.

## Celery

Market is mostly steady with good supplies and moderate demand. Quality is reported as good.

### **Citrus**

Lemons- Supplies are steady, quality is excellent, demand is strong, and the market is increasing. Small fruit has tightened up as sizing has shifted to 115s and larger. Suppliers are starting to struggle to keep up to current demand.

Oranges- Supplies are steady, quality is excellent, demand is strong, and the market is increasing. Small fruit is starting to tighten as smaller independent suppliers are finishing up. Suppliers will struggle to meet demand through the end of the Navels.

Limes - Supplies are tight, quality is good, demand is strong for Cinco de Mayo and the market is increasing with the stronger demand. Crop is currently peaking on 230s, 200s and 250s, with 110s/150s extremely tight with very low volume.

## **Lettuce Iceberg**

Market lower as Salinas is starting to getting into better volume and normal weights. Quality is reported as good.

## **Lettuce Romaine**

Market is mainly steady as we settle in Salinas on moderate demand. Heart market is steady, and quality is fair to good for both.

#### **Onions**

Supplies are good. Washington will go thru May for a few suppliers, but some are done this week. Idaho has finished. California and Texas have good availability of new crop. Prices are steady in all areas with no quality concerns.

#### **Potatoes- Russets**

Supplies and quality remain good. Sizing is spread across all sizes making for consistent pricing from large to small. Quality is good. Prices are steady.

## Squash

East - Yellow and zucchini squash supplies are plentiful, quality is good, demand is good, and the market is decreasing. West - Market is lower as new fields open increasing production. Quality is good. Demand strong.

#### **Tomatoes**

Round markets have stabilized out east due to readily available volume out of the central Florida growing region. Out West, grape and cherry volume remain steady, but roma volume is declining due to the seasonal decline in production out of central Mexico.

## PRODUCE MARKET *Updates*

## **Brussel Sprouts**

The market high and continues be very active; total industry supplies are well below normal due to quality issues impacting yields. Quality is reported as fair.

### **Green Beans**

East – Supplies are limited, quality is good, demand is strong, and the market is increasing. West- Demand exceeds supply, market higher, relief expected mid-May as California fields break.

## **Pineapple**

Supplies are tight, quality is good, demand is strong, and the market is steady. The industry is still dealing with vessel congestion at the Panama Canal and container inventory is still running low.